

# HOW TO WIN THE DAY



## WIN THE DAY

- ☐ Make 5 check-in calls
- ☐ Write 3 personal notes
- ☐ Add 1 person to your database

## WIN THE WEEK

- ☐ Grab coffee with a favorite client
- ☐ Host at least 1 business-to-business lunch
- ☐ Average at least 7 Pop-Bys

## WIN THE MONTH

- ☐ Contact all of your A+ clients
- ☐ Send an Item of Value to your database on the 1st of the month
- ☐ Send an eReport on the 15th of the month
- ☐ Host 1 business networking meeting

## WIN THE YEAR

- ☐ Host at least 1 client party
- ☐ Measure your results vs. goals
- ☐ Work with a Coach

## REMEMBER

**WIN 2 HOURS** - you win the day!  
**WIN 4 DAYS** - you win the week!  
**WIN 3 WEEKS** - you win the month!  
**WIN 8 MONTHS** - you win the year!